SRT Marine Technology

Your world, our solution
Company overview

• 25 years experience in complex radio engineering
• 10+ years experience in AIS
• Based in Bath, UK
• Global market leader in AIS technology
• Cutting edge AIS technology
• All software and hardware developed in house
• Financially stable, London stock market listed company
• Strong financial results

www.srt-marine.com
A brief history

Quarter of a century of radio software expertise
A decade of developing AIS for the marine industry

1987
Complex radio engineering focusing on Tetra radio products

1999 – First AIS project completed

2002 – IMO SOLAS ruling

2005 – Company listed on stock market

2006 – World’s first low cost AIS transceiver launched

2009 - World’s lowest cost Class A Transceiver launched

2012
Why invest in AIS

Fastest growing global marine electronics market

1. National security
2. Safety
3. Efficiency
4. Fun

USA 100,000 vessels
Brazil for the 2016 Olympics
South Korea 79,000 vessels
China 200,000 vessels
India 29,000 vessels
AIS results

- 20% reduction in SOLAS vessel accidents 2007-2010
- Saving of approx $104.5 million per year in insurance costs 2007-2010
Technical expertise

Experience with highly complex software radio engineering products

Development focused on small, low power consumption but feature rich products

More than 600 man years of software radio experience

Software and hardware developed in house

Rigorous product testing processes

Experience with highly complex software radio engineering products

More than 600 man years of software radio experience

Rigorous product testing processes
Why is SRT Marine Technology the global leader?

Quality

• Proven technology
• Complete range of competitive AIS solutions:
  o Base station
  o Class A unit
  o Class B unit, receiver and antenna splitter
  o Aid to Navigation
• Expert in house AIS hardware and software development team

Philosophy

Design
Why is SRT Marine Technology the global leader?

<table>
<thead>
<tr>
<th>Support</th>
<th>Certification</th>
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<tbody>
<tr>
<td>• Complete ownership and control of all designs and technologies</td>
<td></td>
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<tr>
<td>• All units approved by relevant governing bodies</td>
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<tr>
<td>• Full support system offering proactive help and advice</td>
<td>Certificates</td>
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AIS solutions

- Modules
- OEM products
- Custom OEM products
Core Product Range - today

**Class A**
Low cost 2 x PCB solution. Fully compliant and approved against IEC specifications including Inland Waterways. (SOTDMA)

**Class B**
Ultra low cost 1 x PCB solution. Exceptional performance fully compliant and approved against IEC specifications. (CSTDMA & SOTDMA)

Optional: 12W range booster module & antenna splitter available.

**Receiver**
Ultra low cost, miniature dual channel AIS receiver with ‘Class B’ standard sensitivity.

**AtoN**
Low cost, low power, Class 1,2 & 3, two PCB Aids to Navigation solution. Well defined interfaces enables smooth customisation.

Software Radio Technology plc
<table>
<thead>
<tr>
<th>Core Product Range</th>
<th>Low cost, high performance, fully approved and Certified AIS SART.</th>
<th>Module</th>
<th>OEM</th>
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<tr>
<td>SART</td>
<td>Low cost, high performance, fully approved and Certified AIS SART.</td>
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<tr>
<td>Identifier</td>
<td>Utilising a revolutionary CS type AIS transmit Solution the SRT Identifier offers an ultra low cost AIS vessel tracking. Battery powered.</td>
<td>Module</td>
<td>OEM</td>
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<tr>
<td>MOB</td>
<td>Small, IP68, AIS MOB personal locator device Designed to be used in all leisure and commercial Situations where safety is important.</td>
<td>Module</td>
<td>OEM</td>
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<td>Display App</td>
<td>Powerful range of Internet, PC, Tablet and Smart phone navigation and tracking applications</td>
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